## PARA Membership \& Quotas Report - 2014/15 Season

May 1, 2015
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## Membership Levels

## Overall Membership

The overall PARA Membership level saw a $1 \%$ increase from 2012/13 to the 2013/2014 season.

2011/12-1215 total members
2012/13-1183 total members

2013/14-1197 total members

2014/15-1218 total members

The below chart illustrates the membership levels over the past years separating the Total Membership between Officials and Competitors.


## By Month Membership Signup



## USSA Licensing Comparison

The below chart compares the USSA Licensing between the past seasons showing where the changes Licensing changes have occurred. An analysis by Age Category is not possible from previous years due to the USSA Age Change which occurred in the 2012/13 Season. However, there is a comparable analysis starting with the 2011/12 Season through the 2014/2015 Season.


|  | 2011/2012 | \% CHG | 2012/2013 | \% CHG | 2013/2014 | \% CHG | 2014/2015 | \% CHG |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AO | 91 | -6\% | 90 | -1\% | 108 | 17\% | 90 | -20\% |
| ACO | 220 | -5\% | 209 | -5\% | 221 | 5\% | 214 | -3\% |
| Officials | 311 | -5\% | 299 | -4\% | 329 | 9\% | 304 | -8\% |
| AY | 502 |  | 575 | 15\% | 540 | -6\% | 553 | 2\% |
| AC | 362 |  | 292 | -19\% | 315 | 7\% | 305 | -3\% |
| AS | 31 |  | 7 | -77\% |  |  |  |  |
| COMPETITORS | 895 | -1\% | 874 | -2\% | 855 | -2\% | 858 | 0\% |
| Masters/SRs | 9 |  | 10 | 11\% | 13 | 23\% | 14 | 7\% |
| AP |  |  |  |  | 0 |  | 29 | 100\% |
| AV |  |  |  |  | 0 |  | 7 | 100\% |
| AM |  |  |  |  | 0 |  | 6 | 100\% |
| GRAND TOTALS | 1215 | -4\% | 1183 | -3\% | 1197 | 1\% | 1218 | 2\% |

## Comparison Membership by Region

| Historical <br> by Region |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
| $?$ |  |  |  |  |  | 37 | 29 | 25 | 28 |
| Western | 126 | 151 | 157 | 172 | 225 | 286 | 285 | 308 | 321 |
| Central | 247 | 213 | 234 | 263 | 297 | 407 | 399 | 402 | 422 |
| Eastern | 143 | 205 | 223 | 244 | 249 | 313 | 311 | 240 | 233 |
| N.Eastern | 188 | 108 | 115 | 132 | 129 | 175 | 156 | 213 | 214 |
| Undeclared |  |  |  | 6 | 6 |  | 4 | 9 |  |
| Total | 704 | 677 | 729 | 811 | 900 | 1218 | 1184 | 1197 | 1218 |


| Row Labels | Count of Region |
| :--- | ---: |
| $\boldsymbol{?}$ | $\mathbf{2 8}$ |
| IND | 28 |
| Central | $\mathbf{4 2 2}$ |
| LMRT | 85 |
| SRRC | 148 |
| SSRT | 5 |
| TMART | 37 |
| WTSEF | 147 |
| Eastern | $\mathbf{2 3 3}$ |
| BMRT | 141 |
| JFBB | 85 |
| MMST | 7 |
| Northeastern | $\mathbf{2 1 4}$ |
| EMSC | 122 |
| PASEF | 78 |
| SHWN | 14 |
| Western | $\mathbf{3 2 1}$ |
| BKRT | 13 |
| DCWST | 86 |
| HVRC | 71 |
| WPRC | 151 |
| Grand Total | $\mathbf{1 2 1 8}$ |
|  |  |

## New Membership Analysis

The following tables illustrate the breakdown of our New Membership. PARA welcomed 248 new members shown by 'New Members by Region by Club’, 'New Members by Region by License' and 'New Members by Class by Gender'.

| USSA ID | (Multiple Items) | USSA ID | (Multiple Items) | Row Labels | Count of USSA ID |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | AC | 33 |
|  | Count of | Row Labels | Count of USSA ID | F | 10 |
| Row Labels | USSA ID | Row Labels |  | U14 | 2 |
| ? | 5 | ? | 5 | U16 | 5 |
| ? | 5 | ACO | 1 | U18 | 3 |
| IND | 5 | AP | 1 | M | 23 |
| Central | 90 | AV | 1 | U14 | 10 |
| LMRT | 11 | AY | 2 | U16 | 12 |
| SRRC | 27 | Central | 90 | U18 | 1 |
| SRRC | 27 | AC | 12 | ACO | 12 |
| TMART | 11 | ACO | 3 | F | 3 |
| WTSEF | 41 | AO | 2 | AO ACO | 3 |
| Eastern | 48 | AP | 7 | M | 9 |
| BMRT | 31 | AV | 1 | AO ACO | 9 |
|  |  | AY | 64 | AO | 6 |
| JFBB | 17 | F | 1 | F | 3 |
| Northeastern | 47 | Eastern | 48 | AO | 3 |
| EMSC | 20 | AC | 10 | M | 3 |
| PASEF | 22 | AV | 1 | AO | 3 |
| SHWN | 5 | AY | 37 | AP | 18 |
| SHWN | 5 | Northeastern | 47 | F | 13 |
| Western | 58 | AC | 4 | AP | 13 |
| BKRT | 3 | ACO | 1 | M | 5 |
| DCWST | 8 | AO | 3 | AP | 5 |
| HVRC | 31 | AP | 1 | AV | 5 |
| HVRC | 31 | AY | 38 | M | 5 |
| WPRC | 16 | Western | 58 | AV | 5 |
| Grand Total | 248 | AC | 7 | AY | 173 |
|  |  | ACO | 7 | F | 77 |
|  |  | AO | 1 | U08 | 8 |
|  |  | AP | 9 | U10 | 26 |
|  |  | AV | 2 | U12 | 34 |
|  |  | AY | 32 | U14 | 9 |
|  |  | Grand Total | 248 | M | 96 |
|  |  |  |  | U08 | 9 |
|  |  |  |  | U10 | 36 |
|  |  |  |  | U12 | 34 |
|  |  |  |  | U14 | 17 |
|  |  |  |  | F | 1 |
|  |  |  |  | 0 | 1 |
|  |  |  |  |  | 1 |
|  |  |  |  | Grand Total | 248 |

## Observations

We are roughly losing as many members as we are gaining on a yearly basis.

## Age Classification Analysis

The following analysis reworks the 2011/12 Membership data which had been using the previous USSA 'J' Age Classification and mapping that Membership into the USSA ' $U$ ' Age Classification.

Total Membership
2011/12 Membership - Re-Mapped Data to the USSA 'U' Age Classifications


2012/13 Membership - USSA 'U' Age Groupings


2013/14 Membership - USSA 'U' Age Groupings

| Countof USSAID Column labels |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Row labels | $\checkmark$ | U08 |  |  | U12 | U14 | U16 | 6 U1 | 18 | U21 | SR |  |  | acam |  |  |  |  | ACO | A0 |  |  |
| \#? |  |  |  |  | 1 | 1 |  |  | 2 | 6 |  | 5 | 1 |  |  | 5 |  |  | 7 |  | 7 | 34 |
| $\pm$ Central |  |  | 3 | 40 | 56 | 56 | 73 | 56 | 36 | 8 |  | 1 | 2 |  |  | 4 |  |  | 71 |  | 51 | 402 |
| ${ }_{\text {E E Eastern }}$ |  |  | 2 | 20 | 34 | 35 | 57 | 42 | 19 | 2 |  |  | 1 |  | 1 | 2 |  |  | 5 |  | 10 | 240 |
| ©Northestem |  |  | 1 | 14 | 37 | 37 | 47 | 28 | 21 | 4 |  | 1 | 3 |  |  |  |  |  | 37 |  | 19 | 213 |
| $\pm$ Westerm |  |  | 18 | 52 | 57 | 5. | 51 | 34 | 22 | 4 |  | 1 | 1 |  |  |  |  |  | 47 |  | 21 | 308 |
| Grand Total |  |  |  | 126 | 185 | 228 | 2816 | 160 | 100 | 24 |  | 8 | 8 |  | 1 | 11 |  |  | 212 |  | 108 | 1197 |

## 2014/15 Membership - USSA 'U'Age Groupings

| Count of USSA ID | Column <br> Labels |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Row Labels | U08 | U10 | U12 | U14 | U16 | U18 | U21 | SR |  | AC <br> AM | AC <br> AO <br> ACO | AM | AM <br> AO <br> ACO | AO | $\begin{aligned} & \text { AO } \\ & \mathrm{ACO} \end{aligned}$ | $\begin{aligned} & \text { AO } \\ & \text { AP } \end{aligned}$ | AP | AV | Grand Total |
| ? | 1 | 1 |  |  |  |  | 3 | 2 |  |  |  | 1 |  | 10 | 8 |  | 1 | 1 | 28 |
| Central | 10 | 39 | 73 | 73 | 54 | 38 | 9 | 2 | 3 |  | 2 | 3 | 1 | 39 | 65 | 1 | 8 | 2 | 422 |
| Eastern |  | 16 | 48 | 48 | 36 | 22 | 1 |  |  | 1 | 2 | 2 |  | 9 | 47 |  |  | 1 | 233 |
| Northeastern | 1 | 22 | 40 | 34 | 31 | 23 | 3 | 1 |  |  | 4 |  | 1 | 14 | 36 |  | 3 | 1 | 214 |
| Western | 10 | 43 | 56 | 64 | 36 | 19 | 3 |  |  |  | 1 |  |  | 18 | 52 |  | 17 | 2 | 321 |
| Grand Total | 22 | 121 | 217 | 219 | 157 | 102 | 19 | 5 | 3 | 1 | 9 | 6 | 2 | 90 | 208 | 1 | 29 | 7 | 1218 |

## Observations

- U10 total members are essentially the same
- U12 had a 15\% increase
- U14 had a 4\% decrease
- U16 total members are essentially the same
- U18/U21 total members are essentially the same

Membership Analysis vs. National USSA Alpine Membership Trend
5-year Attrition Trend in USSA Alpine Membership
The attrition rates from U14 up are staggering.

| USSA 5-Year average attrition trend |  |
| :--- | :---: |
| U14 to U16 | $-31 \%$ |
| U14 to U18 | $-53 \%$ |
| U14 to U21 | $-70 \%$ |
| U14 to Senior | $-83 \%$ |

USSA membership figures especially from the last two seasons (FY14 and FY15) show an increase in attrition as athletes move from the U16 to U18 ages jumping to $34 \%$ and $37 \%$ respectively, while other years and age group jumps average out to approximately $30 \%$. For the last three seasons (FY13-FY15) the attrition as athletes move from U18 to U21 jumped sharply to $39 \%, 40 \%$ and $41 \%$. There is a gap between high school and college participation and the transition to masters or club league racing.

PARA Attrition Trend for 2014/2015

| U14 as basis | 219 |  |
| :--- | ---: | ---: |
| U14 to U16 | 157 | $-28.31 \%$ |
| U14 to U18 | 102 | $-53.42 \%$ |
| U14 to U21 | 19 | $-91.32 \%$ |

## Quotas

Quota percentages remained relatively the same however the number of participants in PA Championships was reduced due to the reduction in the field size.

## PARA Membership 2014/2015 Season

In the event that the actual value calculated from the percentage of the population falls below the minimum number or above the maximum number designated, that minimum or maximum number shall be used for the field size.
U16s:
The total number of athletes invited to the U16 Derby would be $50 \%$ percent of the PARA membership in the U16 age class, with a minimum of 65
athletes plus 5 discretionary and a maximum 85 plus 5 discretionary.
U14s:
The total number of athletes invited to the U14 Derby would be $35 \%$ percent of the PARA membership in the U14 age class, with a minimum of 65 athletes plus 5 discretionary and a maximum 85 plus 5 discretionary.

U12s:
The total number of athletes invited to the U12 Derby would be $35 \%$ percent of the PARA membership in the U12 age class, with a minimum of 65 athletes plus 5 discretionary and a maximum 85 plus 5 discretionary


## Looking Ahead

1. USSA Dues Management fees will continue at $5 \%$ service fees for registration. With the BOD confirmation an increase in the membership rates for the 2015/16 season will not be pursued, we have confirmed to USSA the same rate structure as in previous years
2. Institution of USSA Direct Deposit. USSA offered payment for your division or state dues by direct deposit for those interested. Instituted in the 2014/2015 season and has cut down the time in which funds are transferred from USSA to PARA.

## Pre-Congress Update

New Membership Programs

- Sport Task Force Groups:
- Comprised of sport, club and industry representatives
- Charged with studying sport entry, attrition, retention and growth opportunities
- Key considerations:
- How can we broaden the reach of our sports at all levels
- How can USSA better serve its members
- Key observations and solutions:
- Options will include a variety of membership categories, pricing and benefit levels to address a broad range of potential members
- Recognize the impact of membership fees on families through a cap on USSA fees
- Foster multi-sport participation by allowing additional USSA memberships at no charge
- Open the door to young club members, high school and college racers to participate at every age through the new general membership
- Provide an opportunity for athletes at all levels to compete by offering Short-Term membership options
- Make sport entry affordable through a reduction in USSA membership fees for youth
- Provide ease of entry into our sports by employing a sliding scale of athlete memberships based on age class and level of participation
- Systems Enhancements to come:
- One transaction per family
- Online upgrades and changes
- Enhanced notification of requirements
- E-signature requirements
- Background screening
- Fast Start Coaching Course

Respectfully submitted,
David R. Bond

