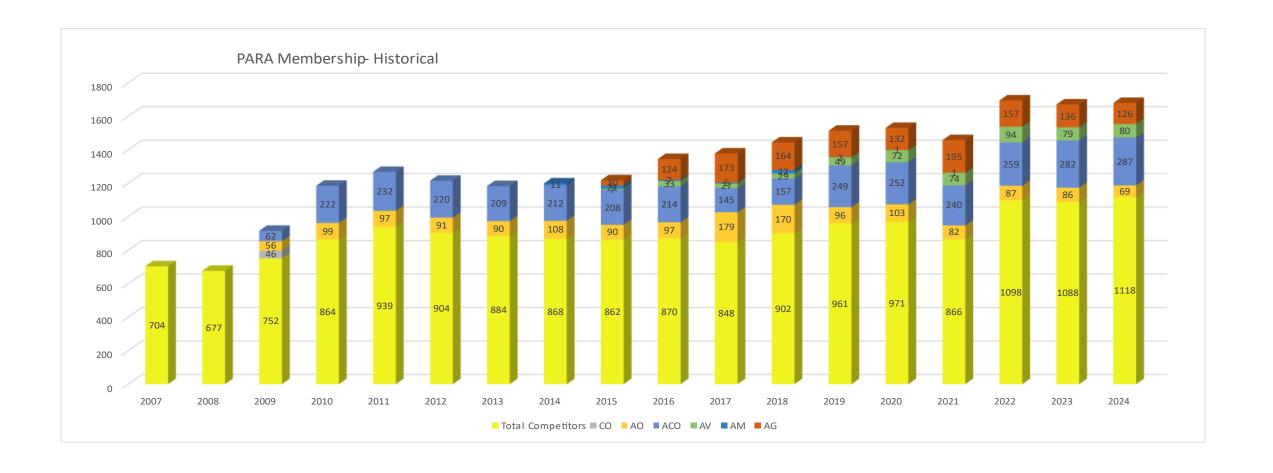


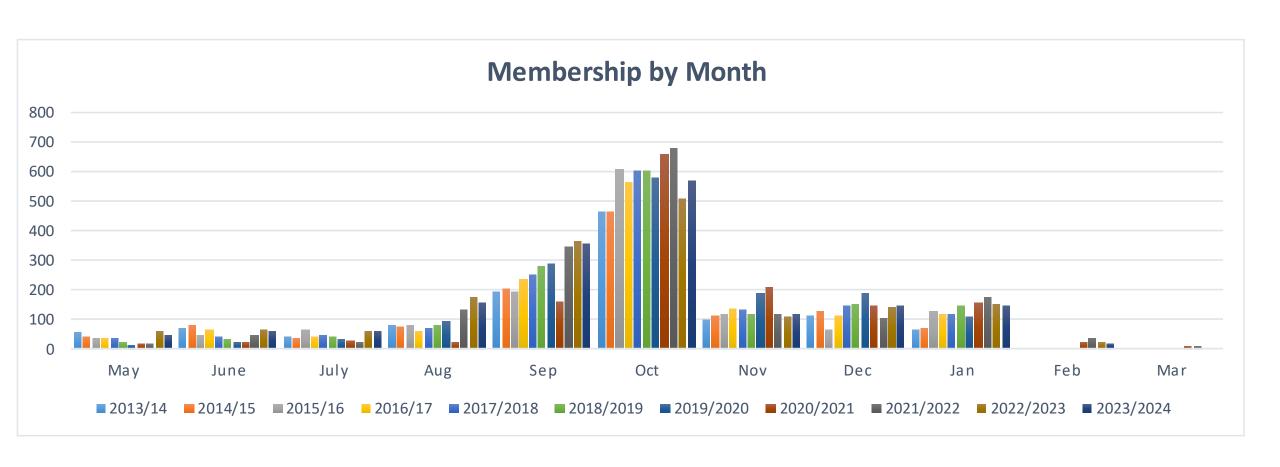
Membership Report for 2023/2024 Season

# PARA Membership Levels

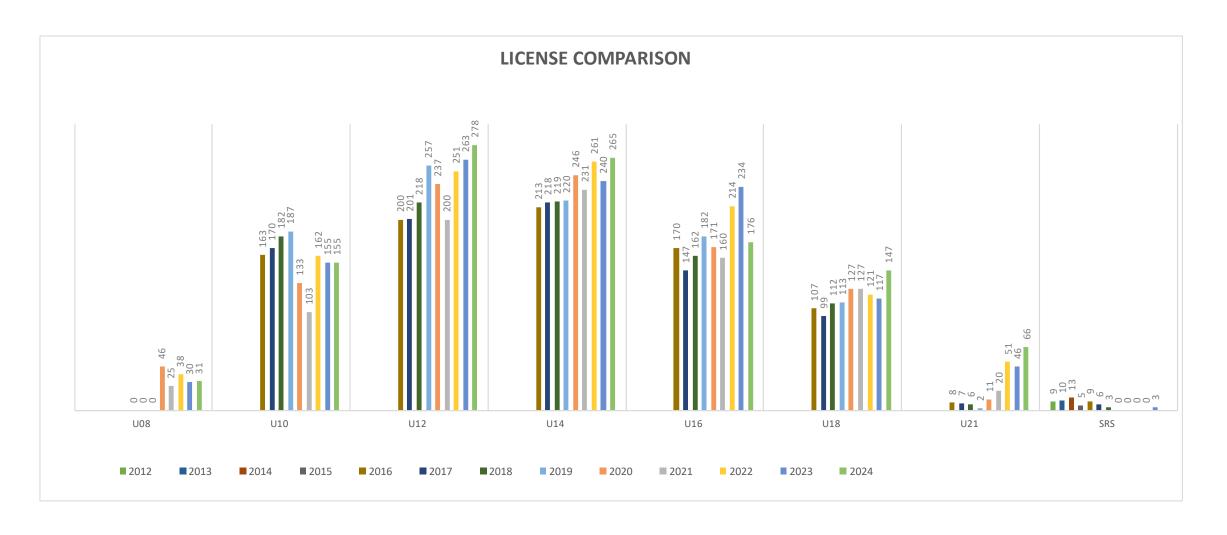
| 2011/12 | 2012/13 | 2013/14 | 2014/15 | 2015/16 | 2016/2017 | 2017/2018 | 2018/2019 | 2019/2020 | 2020/2021 | 2021/2022 | 2022/2023 | 2023/2024 |
|---------|---------|---------|---------|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| 1215    | 1183    | 1197    | 1218    | 1345    | 1378      | 1444      | 1514      | 1531      | 1458      | 1695      | 1671      | 1680      |



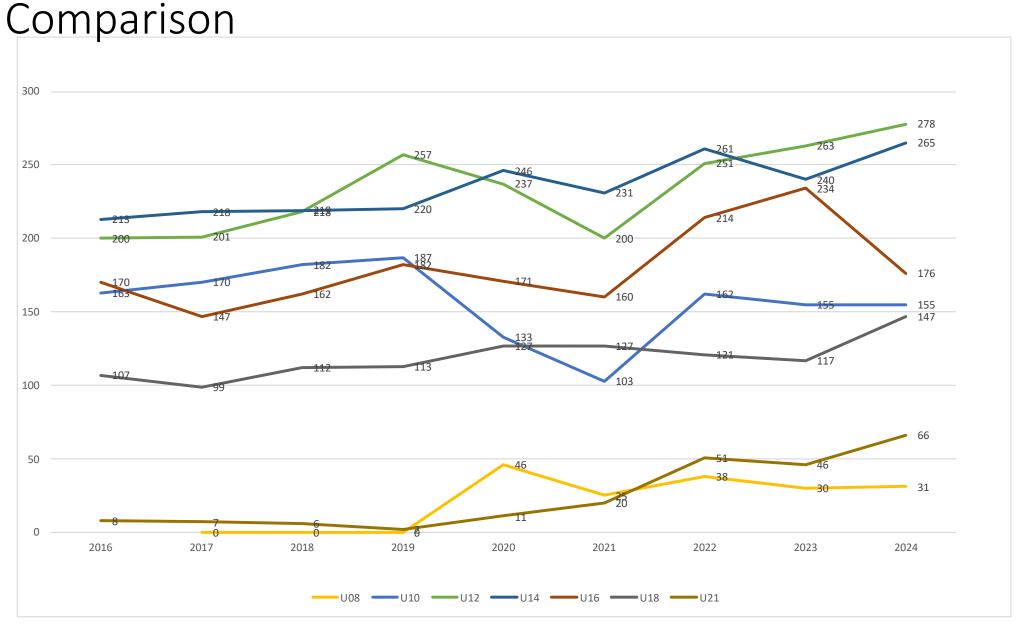
## PARA Membership by Month



### PARA Competitor License Comparison



PARA Year-Over-Year Competitor Age Category



### Year-over-Year % Comparison

|                  | 2011/2012 | 2012/2013 | 2013/2014 | 2014/2015 | 2015/2016 | 2016/2017 | 2017/2018 | 2018/2019 | 2019/2020 | 2020/2021 | 2021/2022 | 2022/2023 | 2023/2024 |
|------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
|                  |           |           |           |           |           |           |           |           |           |           |           |           |           |
|                  |           |           |           |           |           |           |           |           |           |           |           |           |           |
| Officials        |           | -4.0%     | 9.1%      | -9.3%     | 3.2%      | 4.0%      | 0.9%      | 5.2%      | 2.8%      | -10.2%    | 6.9%      | 6.0%      | -3.4%     |
|                  |           |           |           |           |           |           |           |           |           |           |           |           |           |
| Alpine Youth     |           | 12.7%     | -6.5%     | 2.5%      | 3.8%      | 2.2%      | 4.8%      | 6.8%      | -0.3%     | -18.4%    | 21.5%     | -3.5%     | 5.6%      |
|                  |           |           |           |           |           |           |           |           |           |           |           |           |           |
| Alpine Competito | r         | -24.0%    | 7.3%      | -0.6%     | -9.8%     | -10.0%    | 7.5%      | 5.7%      | 3.9%      | -0.7%     | 20.5%     | 2.8%      | -2.1%     |

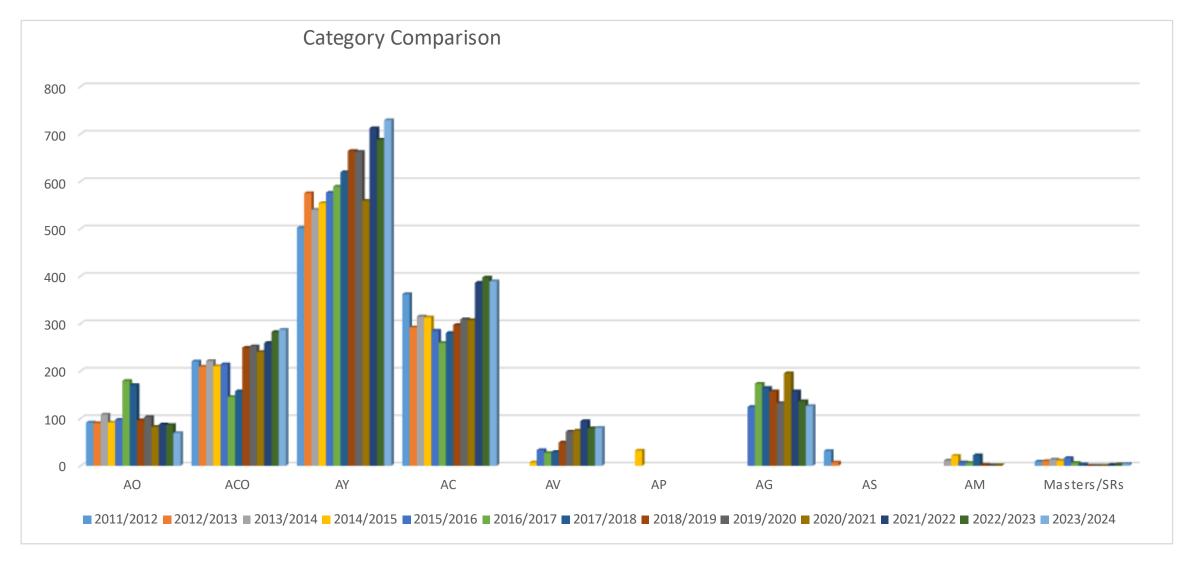
Percentage change based on previous year's membership level

## Competitor % Changes

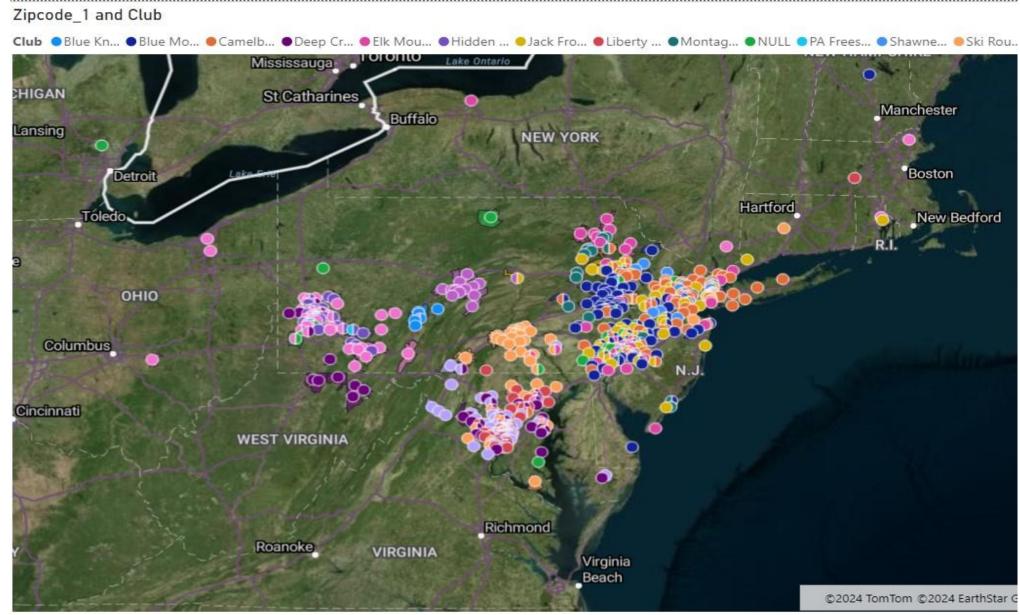
| % Change | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | AVG  |
|----------|------|------|------|------|------|------|------|------|------|------|
| U08->U10 |      |      |      |      | 189% | 312% | 326% | 417% | 400% | 329% |
| U10->U12 | 23%  | 18%  | 20%  | 37%  | 78%  | 94%  | 55%  | 70%  | 79%  | 53%  |
| U12->U14 | 7%   | 8%   | 0%   | -14% | 4%   | 16%  | 4%   | -9%  | -5%  | 1%   |
| U14      |      |      |      |      |      |      |      |      |      |      |
| U14->U16 | -20% | -33% | -26% | -17% | -30% | -31% | -18% | -3%  | -34% | -23% |
| U14->U18 | -50% | -55% | -49% | -49% | -48% | -45% | -54% | -51% | -45% | -49% |
| U14->U21 | -96% | -97% | -97% | -99% | -96% | -91% | -80% | -81% | -75% | -90% |
| U16->U18 | -37% | -33% | -31% | -38% | -26% | -21% | -43% | -50% | -16% | -33% |
| U18->U21 | -93% | -93% | -95% | -98% | -91% | -84% | -58% | -61% | -55% | -81% |

Percentage change based on within years competitor level

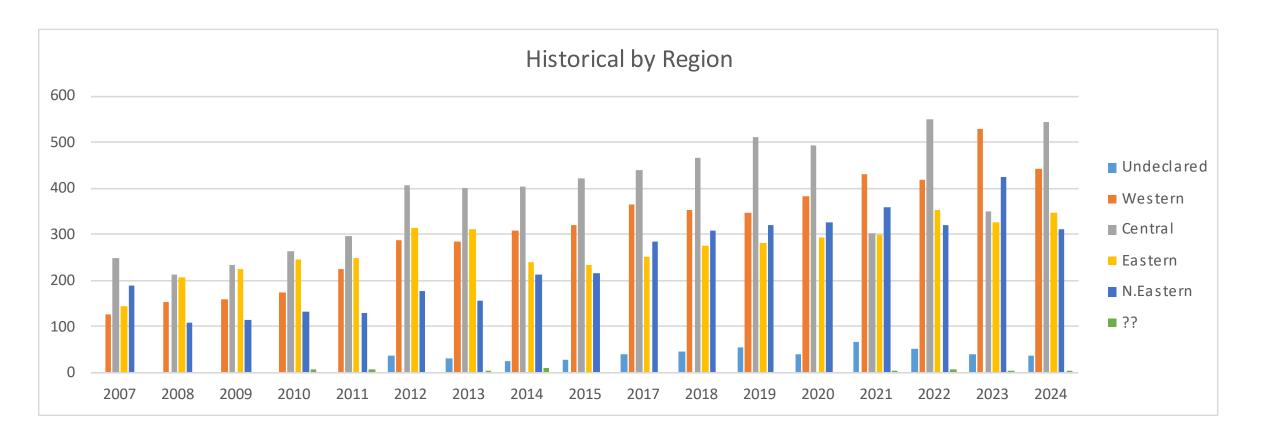
### License Category Comparison



### PARA Member Zip Code Clusters



#### PARA Regional Comparison



|       |                    |             | PAR               | A State        | Cham          | pionshi    | p     | Quotas    | - 2023      |            |     |        |          |         |
|-------|--------------------|-------------|-------------------|----------------|---------------|------------|-------|-----------|-------------|------------|-----|--------|----------|---------|
|       |                    |             |                   | M              | embership :   | #'s        |       |           | Quotas      |            |     | Quotas | % of Mem | bership |
|       |                    |             | Region            | Female         | Male          | Total      |       | Female    | Male        | Total      |     | Female | Male     | Total   |
|       | Min Quota          | 70          | Central           | 33             | 40            | 73         |       | 11        | 13          | 24         |     | 33.3%  | 32.5%    | 32.9%   |
| U12   | Max Quota          | 85          | Eastern           | 30             | 41            | 71         |       | 10        | 14          | 24         |     | 33.3%  | 34.1%    | 33.8%   |
|       | Initial Quota %    | 40%         | Northeastern      | 20             | 28            | 48         |       | 6         | 9           | 15         |     | 30.0%  | 32.1%    | 31.3%   |
|       | Applied Quota %    | 34.94%      | Western           | 30             | 36            | 66         |       | 10        | 12          | 22         |     | 33.3%  | 33.3%    | 33.3%   |
|       |                    |             | Total             | 113            | 145           | 258        |       | 37        | 48          | 85         |     | 32.7%  | 33.1%    | 32.9%   |
|       |                    |             |                   |                |               |            |       |           |             |            |     |        |          |         |
|       |                    |             |                   | Membership #'s |               |            |       |           | Quotas      |            |     | Quotas | % of Mem | bership |
|       |                    |             | Region            | Female         | Male          | Total      |       | Female    | Male        | Total      |     | Female | Male     | Total   |
|       | Min Quota          | 70          | Central           | 29             | 43            | 72         |       | 10        | 16          | 26         |     | 34.5%  | 37.2%    | 36.1%   |
| U14   | Max Quota          | 85          | Eastern           | 22             | 42            | 64         |       | 8         | 15          | 23         |     | 36.4%  | 35.7%    | 35.9%   |
|       | Initial Quota %    | 40%         | Northeastern      | 22             | 20            | 42         |       | 8         | 7           | 15         |     | 36.4%  | 35.0%    | 35.7%   |
|       | Applied Quota %    | 37.90%      | Western           | 30             | 28            | 58         |       | 11        | 10          | 21         |     | 36.7%  | 35.7%    | 36.2%   |
|       |                    |             | Total             | 103            | 133           | 236        |       | 37        | 48          | 85         |     | 35.9%  | 36.1%    | 36.0%   |
|       |                    |             |                   |                |               |            |       |           |             |            |     |        |          |         |
|       |                    |             |                   |                |               |            |       |           |             |            |     |        |          |         |
| Vote: | Quotas were calcul | ated by age | group, by region, | by gender w    | ith the follo | wing formu | ıla = | floor(Mem | bership # * | Applied Qu | ota | %)     |          |         |

|       |                                     |         | PAR          | A State        | Cham           | pionshi | p     | Quotas | - 2024 |       |     |                        |                 |       |  |
|-------|-------------------------------------|---------|--------------|----------------|----------------|---------|-------|--------|--------|-------|-----|------------------------|-----------------|-------|--|
|       |                                     |         |              |                |                |         |       |        |        |       |     |                        |                 |       |  |
|       |                                     |         |              | M              | Membership #'s |         |       |        | Quotas |       |     | Quotas                 | % of Membership |       |  |
|       |                                     |         | Region       | Female         | Male           | Total   |       | Female | Male   | Total |     | Female                 | Male            | Total |  |
|       | Min Quota                           | 70      | Central      | 29             | 50             | 79      |       | 9      | 16     | 25    |     | 31.0%                  | 32.0%           | 31.6% |  |
| U12   | Max Quota                           | 85      | Eastern      | 36             | 35             | 71      |       | 11     | 11     | 22    |     | 30.6%                  | 31.4%           | 31.0% |  |
|       | Initial Quota %                     | 40%     | Northeastern | 31             | 15             | 46      |       | 10     | 4      | 14    |     | 32.3%                  | 26.7%           | 30.4% |  |
|       | Applied Quota %                     | 32.48%  | Western      | 35             | 43             | 78      |       | 11     | 13     | 24    |     | 31.4%                  | 30.2%           | 30.8% |  |
|       |                                     |         | Total        | 131            | 143            | 274     |       | 41     | 44     | 85    |     | 31.3%                  | 30.8%           | 31.0% |  |
|       |                                     |         |              |                |                |         |       |        |        |       |     |                        |                 |       |  |
|       |                                     |         |              |                |                |         |       |        |        |       |     |                        |                 |       |  |
|       |                                     |         |              | Membership #'s |                |         |       | Quotas |        |       |     | Quotas % of Membership |                 |       |  |
|       |                                     |         | Region       | Female         | Male           | Total   |       | Female | Male   | Total |     | Female                 | Male            | Total |  |
|       | Min Quota                           | 70      | Central      | 37             | 43             | 80      |       | 12     | 14     | 26    |     | 32.4%                  | 32.6%           | 32.5% |  |
| U14   | Max Quota                           | 85      | Eastern      | 24             | 48             | 72      |       | 7      | 15     | 22    |     | 29.2%                  | 31.3%           | 30.6% |  |
|       | Initial Quota %                     | 40%     | Northeastern | 18             | 29             | 47      |       | 5      | 9      | 14    |     | 27.8%                  | 31.0%           | 29.8% |  |
|       | Applied Oute N                      | 22 200/ | Western      | 33             | 34             | 67      |       | 10     | 11     | 21    |     | 30.3%                  | 32.4%           | 31.3% |  |
|       | Applied Quota %                     | 33.28%  | Western      | 99             |                |         |       |        |        |       |     |                        |                 |       |  |
|       | Applied Quota %                     | 33.28%  | Total        | 112            | 154            | 266     |       | 34     | 49     | 83    |     | 30.4%                  | 31.8%           | 31.2% |  |
|       | Applied Quota %                     | 33.28%  |              |                | 154            | 266     |       | 34     | 49     | 83    |     | 30.4%                  | 31.8%           | 31.2% |  |
|       | Applied Quota %                     | 33.28%  |              |                | 154            | 266     |       | 34     | 49     | 83    |     | 30.4%                  | 31.8%           | 31.2% |  |
| Note: | Applied Quota %  Quotas were calcul |         | Total        | 112            |                |         | ıla = |        |        |       | ota |                        | 31.8%           | 31.2% |  |

### PARA – Looking Ahead

- 1. Post COVID numbers per Age Category seem to be leveling back to pre-COVID levels.
- 2. USSS Dues Management With the BOD confirmation, an increase in the membership rates for the 2024/2025 season will be instituted, we have confirmed to USSS the updated rate structure.
- 3. What should the PARA event model be for U14 and younger athletes?
- 4. What should PARA do with the U10 and younger participants?